### **Advantages**

- Section 2 Positive advertisement perception due to rewards
- ❀ Customers find their offers and will be directly led there
- **⊗** Further customer contact:
- Product-/shop information in the app
- Your advertisement message in the overview e-mail
- High conversion rate from visitor to client\*
- $\circledast$  Precise use: locally and nationally

high

4:20 PM

Scanner

Stillhalten zum Scannen.

Barcode wird nach ca. 3 Sekunden automatisch erkann

Rewards

010

chances

Purchase\*

❀ Extensive statistical reports

## Contact

Andreas Hoefermann mynetfair AG

Zentrum am Markt Eurodistrict Strasbourg/Ortenau

Blumenstraße 2 77694 Kehl am Rhein Germany

#### Ask for further information:

phone: +49 7851 6188 290 e-mail: info@scanmiles.net



# New Offers, New Customers

## Mobile Sales Support at the Point of Sale





presented by

\* 20% (fashion) - 95% (supermarket) of all store visitors buy something!

In comparison: In an online-shop the conversion rate is often below 2%.





#### How does it work



download app

#### select store

spot offers, scan and collect scanmiles

additional scanmiles with special offers

### redeem scanmiles into coupons rewards donations

# Advantages for the customer

- Discovering new offers
- Rewards even without purchase
- Monthly chance to win 25,000 €
- Scanning can be integrated in your every day routines

## Join with 3 steps

#### Registration on scanmiles.net

 $2^{\text{Reward}}_{\text{. check-in}}$ 

Provide information where to find the checkin code, so that the customer will find it

# Betermine on

- **the budget:** If it is used up the promotion deal automatically ends
- value per check-in/unique scan, provided: the higher the value, the higher the incentive
- advertising message to be shown in the app and the confirmation e-mail; it can always be changed during the promotion deal

After the first registration you will receive a welcome package with all necessary documents. You will also receive regular reports with detailed statistics to all scans.

# **Examples**

scanmiles generates attention for:

- product introductions / re-listing various products
- In ew marketing messages (i.e. improved recipe, now sustainable, traceability, positive reviews, product of the year)

🛞 new stores, bars, cafés, restaurants etc.



# Who can collect scanmiles?

Smartphone users (currently iPhone and Android)

In Germany there are 15 million smartphones already active, with use continuing to increase.

Select where products should be scanned, i.e. certain ZIP-code areas or retail chains

Reward

🖊 🛛 product scan